

DAIMLER

Fact Sheet for Q4 and Full Year 2011

February 9, 2012

Contents

Daimler Group

- Stock Market Information 3
- Earnings and Financial Situation 4 - 13

Information for Divisions

- Mercedes-Benz Cars 14 - 17
- Daimler Trucks 18 - 22
- Mercedes-Benz Vans 23 - 25
- Daimler Buses 26 - 27
- Daimler Financial Services 28

Stock Market Information

	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Financial Year		
	2011	2010	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Earnings per share (in EUR)												
basic	0.99	0.65	1.51	1.18	1.21	1.44	1.61	0.99	+63%	5.32	4.28	+24%
diluted	0.99	0.65	1.51	1.18	1.21	1.44	1.61	0.99	+63%	5.31	4.28	+24%
Average number of shares outstanding (in millions) (adjusted for treasury stocks)												
basic	1,065.5	1,024.2	1,065.7	1,054.5	1,066.2	1,061.3	1,066.3	1,063.0	+0%	1,066.0	1,050.8	+1%
diluted	1,067.6	1,024.2	1,067.3	1,055.3	1,066.8	1,062.1	1,066.3	1,064.9	+0%	1,067.1	1,051.5	+1%
Number of shares outstanding (at period end, in millions)												
total shares outstanding	1,065.7	1,061.2	1,065.8	1,061.6	1,066.3	1,062.0	1,066.3	1,065.6	+0%			
adjusted for treasury stock	1,065.6	1,024.9	1,065.8	1,060.9	1,066.3	1,061.7	1,066.3	1,065.4	+0%			
Share price Frankfurt (at period end, in EUR)												
	49.85	34.86	51.90	41.92	33.63	46.46	33.92	50.73	-33%			
Market capitalization Frankfurt (at period end, in billions of EUR)												
	53.12	35.73	55.32	44.47	35.86	49.33	36.17	54.05	-33%			

Key Figures and Ratios

(in millions of EUR)	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Financial Year		
	2011	2010	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Unit Sales (in units)	461,742	402,725	527,644	496,481	525,517	475,110	596,203	521,116	+14%	2,111,106	1,895,432	+11%
Revenue	24,729	21,187	26,338	25,107	26,407	25,071	29,066	26,396	+10%	106,540	97,761	+9%
EBIT	2,031	1,190	2,581	2,104	1,968	2,418	2,175	1,562	+39%	8,755	7,274	+20%
Net profit (loss), Group	1,180	612	1,704	1,312	1,360	1,610	1,785	1,140	+57%	6,029	4,674	+29%
Profit (loss) attributable to shareholders of Daimler AG	1,059	667	1,607	1,248	1,286	1,533	1,715	1,050	+63%	5,667	4,498	+26%
Depreciation and amortization (including amortization on capitalized development costs, excluding depreciation on leased assets)	899	818	897	836	902	841	875	869	+1%	3,573	3,364	+6%
R&D expenditure total	1,277	1,134	1,302	1,236	1,434	1,215	1,621	1,264	+28%	5,634	4,849	+16%
Expensed R&D costs	953	798	944	850	1,030	898	1,247	930	+34%	4,174	3,476	+20%
Capitalized development costs	324	336	358	386	404	317	374	334	+12%	1,460	1,373	+6%
Amortization on capitalized development costs	192	176	197	176	206	178	232	189	+23%	827	719	+15%
Capital expenditure (Property, plant & equipment)	757	738	997	643	1,023	925	1,381	1,347	+3%	4,158	3,653	+14%

Cash Flow and Net Industrial Liquidity

		1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Financial Year		
		2011	2010	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
(in millions of EUR)													
Daimler Group	Cash provided by/used for												
	operating activities	-520	1,957	856	2,642	81	3,710	-1,113	235	.	-696	8,544	.
	investing activities	-899	-77	-1,032	-669	-2,480	-685	-2,126	1,118	.	-6,537	-313	.
	financing activities	-138	-2,469	811	-3,893	2,284	24	2,885	-1,213	.	5,842	-7,551	.
Industrial business	Net liquidity at the beginning of the period	11,938	7,285	12,415	7,378	11,489	9,397	10,442	11,934	-13%	11,938	7,285	+64%
	Free cash flow	-516	299	1,129	2,472	-774	2,562	1,150	99	.	989	5,432	-82%
	thereof: working capital*	-1,165	-590	-30	164	-200	1,281	180	-1,019	.	-1,215	-164	-641%
	Other	993	-206	-2,055	-453	-273	-25	389	-95	.	-946	-779	-21%
	thereof: dividends Daimler AG	0	0	-1,971	0	0	0	0	0	.	-1,971	0	.
	Net liquidity at the end of the period	12,415	7,378	11,489	9,397	10,442	11,934	11,981	11,938	+0%	11,981	11,938	+0%

* Inventories, trade receivables and trade payables

Liquidity

(in millions of EUR)	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			End of		
	2011	2010	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Group liquidity												
Cash and cash equivalents	9,202	9,484	9,841	7,886	9,827	10,672	9,576	10,903	-12%	9,576	10,903	-12%
Marketable securities and term deposits	1,899	5,724	1,614	5,401	1,901	4,739	2,281	2,096	+9%	2,281	2,096	+9%
Gross liquidity	11,101	15,208	11,455	13,287	11,728	15,411	11,857	12,999	-9%	11,857	12,999	-9%
Financing liabilities (nominal)	-51,666	-57,118	-54,302	-56,569	-57,786	-54,018	-62,536	-53,895	-16%	-62,536	-53,895	-16%
Net debt	-40,565	-41,910	-42,847	-43,282	-46,058	-38,607	-50,679	-40,896	-24%	-50,679	-40,896	-24%
Liquidity of the industrial business												
Cash and cash equivalents	8,265	7,197	8,981	6,534	8,811	9,731	8,908	9,535	-7%	8,908	9,535	-7%
Marketable securities and term deposits	1,030	4,562	725	4,461	864	3,808	1,171	1,258	-7%	1,171	1,258	-7%
Gross liquidity	9,295	11,759	9,706	10,995	9,675	13,539	10,079	10,793	-7%	10,079	10,793	-7%
Financing liabilities (nominal)	3,120	-4,381	1,783	-1,598	767	-1,605	1,902	1,145	+66%	1,902	1,145	+66%
Net liquidity	12,415	7,378	11,489	9,397	10,442	11,934	11,981	11,938	+0%	11,981	11,938	+0%

Pension and Health-Care Benefits

(in billions of EUR)	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			End of		
	2011	2010	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Pension benefits												
Benefit obligations	-17.6	-16.7	-17.8	-17.1	-18.0	-17.0	-19.1	-17.7	-8%	-19.1	-17.7	-8%
Plan assets	11.2	10.8	11.5	10.8	12.4	11.1	12.6	11.2	+13%	12.6	11.2	+13%
Funded status	-6.4	-5.9	-6.3	-6.3	-5.6	-5.9	-6.5	-6.5	-0%	-6.5	-6.5	-0%
Provisions	3.5	3.3	3.5	3.5	2.1	3.5	2.1	3.4	-38%	2.1	3.4	-38%
Funded position net of provisions	-2.9	-2.6	-2.8	-2.8	-3.5	-2.4	-4.4	-3.1	-42%	-4.4	-3.1	-42%
Health-care benefits												
Benefit obligations	-1.0	-1.1	-1.0	-1.3	-1.1	-1.0	-1.4	-1.0	-40%	-1.4	-1.0	-40%
Plan assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	.	0.0	0.0	.
Reimbursement Medicare Act	0.1	0.1	0.1	0.2	0.1	0.1	0.2	0.1	+100%	0.2	0.1	+100%
Funded status	-0.9	-1.0	-0.9	-1.1	-1.0	-0.9	-1.2	-0.9	-33%	-1.2	-0.9	-33%
Provisions	0.7	0.9	0.7	1.0	0.8	0.7	0.9	0.8	+13%	0.9	0.8	+13%
Funded position net of provisions	-0.2	-0.1	-0.2	-0.1	-0.2	-0.2	-0.3	-0.1	-200%	-0.3	-0.1	-200%

Unit Sales

(in units)	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Financial Year		
	2011	2010	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Mercedes-Benz Cars*	310,717	277,117	357,636	342,461	337,163	317,496	375,900	339,753	+11%	1,381,416	1,276,827	+8%
Daimler Trucks	89,260	70,557	91,458	83,797	115,634	94,813	129,404	106,096	+22%	425,756	355,263	+20%
Mercedes-Benz Vans	54,018	46,655	67,989	59,393	63,518	53,727	78,668	64,449	+22%	264,193	224,224	+18%
Daimler Buses	7,747	8,396	10,561	10,830	9,202	9,074	12,231	10,818	+13%	39,741	39,118	+2%
Daimler Group*	461,742	402,725	527,644	496,481	525,517	475,110	596,203	521,116	+14%	2,111,106	1,895,432	+11%

* Including Mitsubishi vehicles manufactured and/or sold in South Africa.

Production Volume

(in units)	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Financial Year		
	2011	2010	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Mercedes-Benz Cars*	341,708	307,826	349,242	326,020	334,084	317,120	367,049	361,490	+2%	1,392,083	1,312,456	+6%
Daimler Trucks	93,727	73,768	92,297	84,409	128,347	100,445	121,547	102,274	+19%	435,918	360,896	+21%
Mercedes-Benz Vans	64,272	49,820	69,169	61,261	64,256	55,919	71,154	60,975	+17%	268,851	227,975	+18%
Daimler Buses	8,145	8,844	10,631	10,757	10,805	10,537	10,810	9,267	+17%	40,391	39,405	+3%
Daimler Group*	507,852	440,258	521,339	482,447	537,492	484,021	570,560	534,006	+7%	2,137,243	1,940,732	+10%

* Including vehicles manufactured for Mitsubishi Motors Corporation in South Africa.

Revenue

(in millions of EUR)	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Financial Year		
	2011	2010	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Mercedes-Benz Cars	13,860	11,595	14,647	14,018	13,826	13,661	15,077	14,152	+7%	57,410	53,426	+7%
Daimler Trucks	6,242	4,873	6,648	5,853	7,619	6,433	8,242	6,865	+20%	28,751	24,024	+20%
Mercedes-Benz Vans	1,977	1,697	2,243	1,977	2,222	1,903	2,737	2,235	+22%	9,179	7,812	+17%
Daimler Buses	831	1,011	1,166	1,205	1,041	1,007	1,380	1,335	+3%	4,418	4,558	-3%
Daimler Financial Services	3,034	3,061	2,907	3,322	3,006	3,258	3,133	3,147	-0%	12,080	12,788	-6%
Reconciliation	-1,215	-1,050	-1,273	-1,268	-1,307	-1,191	-1,503	-1,338	-12%	-5,298	-4,847	-9%
Daimler Group	24,729	21,187	26,338	25,107	26,407	25,071	29,066	26,396	+10%	106,540	97,761	+9%

Earnings Before Interest and Taxes (EBIT) and Return on Sales (RoS)

(EBIT in millions of EUR, RoS in %)	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Financial Year		
	2011	2010	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Mercedes-Benz Cars												
EBIT	1,288	806	1,566	1,376	1,108	1,299	1,230	1,175	+5%	5,192	4,656	+12%
RoS	9.3%	7.0%	10.7%	9.8%	8.0%	9.5%	8.2%	8.3%	.	9.0%	8.7%	.
Daimler Trucks*												
EBIT	413	133	486	300	555	496	422	403	+5%	1,876	1,332	+41%
RoS	6.6%	2.7%	7.3%	5.1%	7.3%	7.7%	5.1%	5.9%	.	6.5%	5.5%	.
Mercedes-Benz Vans												
EBIT	173	64	206	127	200	122	256	138	+86%	835	451	+85%
RoS	8.8%	3.8%	9.2%	6.4%	9.0%	6.4%	9.4%	6.2%	.	9.1%	5.8%	.
Daimler Buses												
EBIT	-33	41	61	79	25	11	109	84	+30%	162	215	-25%
RoS	-4.0%	4.1%	5.2%	6.6%	2.4%	1.1%	7.9%	6.3%	.	3.7%	4.7%	.
Daimler Financial Services												
	321	119	340	171	337	317	314	224	+40%	1,312	831	+58%
Reconciliation*												
	-131	27	-78	51	-257	173	-156	-462	+66%	-622	-211	-195%
Daimler Group												
	2,031	1,190	2,581	2,104	1,968	2,418	2,175	1,562	+39%	8,755	7,274	+20%

* In connection with the Tognum acquisition, the equity-method result of Tognum which was previously included in the reconciliation of the divisions' EBIT to Group EBIT, has been allocated to Daimler Trucks as of the first quarter of 2010 retroactively.

EBIT and RoS from ongoing business

(EBIT in millions of EUR, RoS in %)	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Financial Year		
	2011	2010	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Mercedes-Benz Cars												
EBIT	1,288	806	1,566	1,376	1,108	1,299	1,230	1,175	+5%	5,192	4,656	+12%
RoS	9.3%	7.0%	10.7%	9.8%	8.0%	9.5%	8.2%	8.3%	.	9.0%	8.7%	.
Daimler Trucks*												
EBIT	462	150	475	314	587	318	454	430	+6%	1,978	1,212	+63%
RoS	7.4%	3.1%	7.1%	5.4%	7.7%	4.9%	5.5%	6.3%	.	6.9%	5.0%	.
Mercedes-Benz Vans												
EBIT	173	64	206	127	200	122	256	138	+86%	835	451	+85%
RoS	8.8%	3.8%	9.2%	6.4%	9.0%	6.4%	9.4%	6.2%	.	9.1%	5.8%	.
Daimler Buses												
EBIT	-33	41	61	79	25	11	109	84	+30%	162	215	-25%
RoS	-4.0%	4.1%	5.2%	6.6%	2.4%	1.1%	7.9%	6.3%	.	3.7%	4.7%	.
Daimler Financial Services												
	350	165	340	223	337	317	295	217	+36%	1,322	922	+43%
Reconciliation (excl. A400M)*												
	-131	-1	-78	51	-147	-45	-156	-249	+37%	-512	-244	-110%
Daimler Group (excl. A400M)												
	2,109	1,225	2,570	2,170	2,110	2,022	2,188	1,795	+22%	8,977	7,212	+24%

* In connection with the Tognum acquisition, the equity-method result of Tognum which was previously included in the reconciliation of the divisions' EBIT to Group EBIT, has been allocated to Daimler Trucks as of the first quarter of 2010 retroactively.

Mercedes-Benz Cars Overview

	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Financial Year		
	2011	2010	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Unit sales (units)	310,717	277,117	357,636	342,461	337,163	317,496	375,900	339,753	+11%	1,381,416	1,276,827	+8%
Retail sales (units)*	305,533	271,711	359,799	335,703	331,523	321,458	366,079	336,356	+9%	1,362,934	1,265,228	+8%
Production (units)	341,708	307,826	349,242	326,020	334,084	317,120	367,049	361,490	+2%	1,392,083	1,312,456	+6%
Revenue (millions of EUR)	13,860	11,595	14,647	14,018	13,826	13,661	15,077	14,152	+7%	57,410	53,426	+7%
EBIT (millions of EUR)	1,288	806	1,566	1,376	1,108	1,299	1,230	1,175	+5%	5,192	4,656	+12%
Return on sales (%)	9.3%	7.0%	10.7%	9.8%	8.0%	9.5%	8.2%	8.3%	.	9.0%	8.7%	.

* Excluding the Mitsubishi vehicles produced and/or sold in South Africa.

Mercedes-Benz Cars Unit Sales

(in units)	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Financial Year		
	2011	2010	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Mercedes-Benz Cars	310,717	277,117	357,636	342,461	337,163	317,496	375,900	339,753	+11%	1,381,416	1,276,827	+8%
Western Europe	139,914	135,069	176,235	177,867	149,683	153,505	159,336	169,357	-6%	625,168	635,798	-2%
of which Germany	55,749	53,795	82,826	81,956	73,496	73,481	78,587	83,663	-6%	290,658	292,895	-1%
NAFTA	67,510	64,495	64,496	61,008	63,265	63,811	93,159	67,051	+39%	288,430	256,365	+13%
of which USA	58,610	56,145	54,193	51,318	55,122	55,796	82,430	57,195	+44%	250,355	220,454	+14%
Asia	75,305	50,929	79,174	73,808	90,037	68,695	90,933	68,136	+33%	335,449	261,568	+28%
of which China	48,861	26,855	52,498	48,511	59,270	40,748	62,430	43,860	+42%	223,059	159,974	+39%
Rest of World	27,988	26,624	37,731	29,778	34,178	31,485	32,472	35,209	-8%	132,369	123,096	+8%
of which Mitsubishi vehicles manufactured and/or sold in South Africa	1,093	1,181	1,298	981	247	1,125	25	905	-97%	2,663	4,192	-36%

Mercedes-Benz Cars Retail Sales*

(in units)	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Financial Year		
	2011	2010	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Mercedes-Benz Cars	305,533	271,711	359,799	335,703	331,523	321,458	366,079	336,356	+9%	1,362,934	1,265,228	+8%
Western Europe	142,150	139,228	177,576	178,561	152,820	156,542	157,148	163,804	-4%	629,694	638,135	-1%
of which Germany	56,190	54,308	82,552	81,340	73,630	73,943	78,889	83,477	-5%	291,261	293,068	-1%
NAFTA	62,723	58,601	69,567	66,577	68,956	65,968	87,229	67,348	+30%	288,475	258,494	+12%
of which USA	54,623	50,621	58,862	56,392	60,358	57,496	76,651	57,802	+33%	250,494	222,311	+13%
Asia	71,191	48,489	79,119	61,546	75,368	69,637	89,374	72,012	+24%	315,052	251,684	+25%
of which China	45,328	24,549	52,339	37,166	46,284	43,007	60,434	47,600	+27%	204,385	152,322	+34%
Rest of World	29,469	25,393	33,537	29,019	34,379	29,311	32,328	33,192	-3%	129,713	116,915	+11%

* Excluding the Mitsubishi vehicles produced and/or sold in South Africa.

Mercedes-Benz Cars Market Shares*

(in %)	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Financial Year		
	2011	2010	2011	2010	2011	2010	2011	2010	Change in % pts.	2011	2010	Change in % pts.
Western Europe	4.3	4.5	4.6	4.7	5.3	4.8	5.0	4.9	+0.1	5.0	4.8	+0.2
of which Germany	9.1	9.2	9.9	11.3	10.2	10.8	10.2	11.2	-1.0	9.9	10.6	-0.7
USA	1.8	2.0	1.8	1.9	1.9	1.9	2.4	1.9	+0.5	1.9	1.9	+0.0
China	1.2	0.8	1.4	1.0	1.4	1.4	1.4	1.3	+0.1	1.4	1.2	+0.2
Japan	0.8	0.8	1.2	0.7	1.0	0.8	0.9	0.9	+0.0	0.9	0.8	+0.1

* Based on estimates in certain markets.

Daimler Trucks Overview

	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Financial Year		
	2011	2010	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Incoming orders (units)	118,872	72,119	121,295	97,520	107,221	95,713	118,134	104,832	+13%	465,522	370,184	+26%
Unit sales (units)	89,260	70,557	91,458	83,797	115,634	94,813	129,404	106,096	+22%	425,756	355,263	+20%
Retail sales (units)	89,629	69,471	87,314	84,080	107,980	94,274	127,630	104,184	+23%	412,553	352,009	+17%
Production (units)	93,727	73,768	92,297	84,409	128,347	100,445	121,547	102,274	+19%	435,918	360,896	+21%
Revenue (millions of EUR)	6,242	4,873	6,648	5,853	7,619	6,433	8,242	6,865	+20%	28,751	24,024	+20%
EBIT* (millions of EUR)	413	133	486	300	555	496	422	403	+5%	1,876	1,332	+41%
Return on sales (%)	6.6%	2.7%	7.3%	5.1%	7.3%	7.7%	5.1%	5.9%	.	6.5%	5.5%	.

* In connection with the Tognum acquisition, the equity-method result of Tognum which was previously included in the reconciliation of the divisions' EBIT to Group EBIT, has been allocated to Daimler Trucks as of the first quarter of 2010 retroactively.

Daimler Trucks Unit Sales

(in units)	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Financial Year		
	2011	2010	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Daimler Trucks	89,260	70,557	91,458	83,797	115,634	94,813	129,404	106,096	+22%	425,756	355,263	+20%
Western Europe	11,536	9,466	15,705	11,686	15,967	14,656	18,223	19,611	-7%	61,431	55,419	+11%
of which Germany	5,190	4,729	8,152	6,320	8,372	8,262	9,498	10,980	-13%	31,212	30,291	+3%
NAFTA	22,216	17,586	27,315	18,643	32,762	19,793	31,681	20,698	+53%	113,974	76,720	+49%
of which USA	19,264	15,089	23,302	15,545	27,645	15,847	26,738	16,157	+65%	96,949	62,638	+55%
Latin America (excl. Mexico)	13,813	13,014	13,495	14,208	17,354	14,709	17,278	16,224	+6%	61,940	58,155	+7%
Asia	30,464	22,087	22,840	29,310	35,127	34,135	46,442	34,825	+33%	134,873	120,357	+12%
of which Japan	5,589	4,898	5,120	6,557	6,821	6,788	9,447	6,547	+44%	26,977	24,790	+9%
Rest of World	11,231	8,404	12,103	9,950	14,424	11,520	15,780	14,738	+7%	53,538	44,612	+20%

Daimler Trucks Retail Sales

(in units)	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Financial Year		
	2011	2010	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Daimler Trucks	89,629	69,471	87,314	84,080	107,980	94,274	127,630	104,184	+23%	412,553	352,009	+17%
Western Europe	11,523	9,544	15,649	11,977	15,379	14,535	17,966	18,776	-4%	60,517	54,832	+10%
of which Germany	5,190	4,729	8,152	6,320	8,372	8,262	9,498	10,980	-13%	31,212	30,291	+3%
NAFTA	22,828	16,694	23,923	18,256	26,852	19,293	29,463	19,616	+50%	103,066	73,859	+40%
of which USA	20,100	14,453	19,870	15,390	22,774	15,570	24,800	15,559	+59%	87,544	60,972	+44%
Latin America (excl. Mexico)	13,875	13,014	13,440	14,208	17,347	14,709	17,278	16,224	+6%	61,940	58,155	+7%
Asia	30,477	22,192	22,893	29,589	35,152	34,206	46,354	34,710	+34%	134,876	120,697	+12%
of which Japan	5,589	4,898	5,120	6,557	6,821	6,788	9,447	6,547	+44%	26,977	24,790	+9%
Rest of World	10,926	8,027	11,409	10,050	13,250	11,531	16,569	14,858	+12%	52,154	44,466	+17%

Daimler Trucks Incoming Orders

(in units)	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Financial Year		
	2011	2010	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Daimler Trucks	118,872	72,119	121,295	97,520	107,221	95,713	118,134	104,832	+13%	465,522	370,184	+26%
Western Europe	15,837	11,542	14,634	14,717	15,204	14,860	14,752	15,749	-6%	60,427	56,868	+6%
of which Germany	7,611	6,067	7,417	7,868	7,565	7,726	7,273	7,768	-6%	29,866	29,429	+1%
NAFTA	38,410	8,682	32,758	19,678	27,862	16,688	38,773	33,938	+14%	137,803	78,986	+74%
of which USA	32,232	6,008	27,959	15,168	23,744	13,875	31,463	30,441	+3%	115,398	65,492	+76%
Latin America (excl. Mexico)	12,931	13,075	14,055	13,496	16,627	14,911	14,688	14,537	+1%	58,301	56,019	+4%
Asia	37,101	28,240	39,501	35,405	35,267	35,135	36,621	28,311	+29%	148,490	127,091	+17%
of which Japan	7,062	5,236	7,585	7,066	7,734	6,805	8,436	6,187	+36%	30,817	25,294	+22%
Rest of World	14,593	10,580	20,347	14,224	12,261	14,119	13,300	12,297	+8%	60,501	51,220	+18%

Daimler Trucks Market Shares*

(in %)	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Financial Year		
	2011	2010	2011	2010	2011	2010	2011	2010	Change in % pts.	2011	2010	Change in % pts.
Trucks Europe / Latin America												
(Mercedes-Benz)												
Western Europe MDT/HDT	20.8	22.7	20.8	23.2	23.1	24.5	23.7	25.4	-1.7	22.3	24.3	-2.0
Germany MDT/HDT	34.2	40.9	34.2	39.0	39.4	40.0	40.4	41.7	-1.4	37.5	40.5	-3.0
Brazil MDT/HDT**	26.7	25.2	24.7	28.2	24.8	26.9	25.1	25.0	+0.1	25.2	26.4	-1.2
Trucks NAFTA												
(Freightliner/Western Star)												
NAFTA Class 8	37.0	32.4	31.3	32.4	28.5	30.8	30.6	33.6	-3.1	30.9	32.4	-1.5
NAFTA Class 6-7	37.4	27.8	33.3	28.7	31.0	35.8	35.8	27.4	+8.4	34.1	29.9	+4.2
Trucks Asia												
(Fuso)												
Japan Trucks Total	19.5	16.9	20.0	18.7	19.1	20.4	22.8	21.3	+1.5	20.8	19.8	+1.0

* Based on estimates in certain markets.

** Market shares in Brazil adjusted due to methodic change.

Mercedes-Benz Vans Overview

	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Financial Year		
	2011	2010	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Unit sales (units)	54,018	46,655	67,989	59,393	63,518	53,727	78,668	64,449	+22%	264,193	224,224	+18%
Retail sales (units)	53,141	44,396	66,778	55,694	64,011	54,431	74,922	62,331	+20%	258,852	216,852	+19%
Production (units)	64,272	49,820	69,169	61,261	64,256	55,919	71,154	60,975	+17%	268,851	227,975	+18%
Revenue (millions of EUR)	1,977	1,697	2,243	1,977	2,222	1,903	2,737	2,235	+22%	9,179	7,812	+17%
EBIT (millions of EUR)	173	64	206	127	200	122	256	138	+86%	835	451	+85%
Return on sales (%)	8.8%	3.8%	9.2%	6.4%	9.0%	6.4%	9.4%	6.2%	.	9.1%	5.8%	.

Mercedes-Benz Vans Unit Sales

	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Financial Year		
	2011	2010	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Wholesales (in units)	54,018	46,655	67,989	59,393	63,518	53,727	78,668	64,449	+22%	264,193	224,224	+18%
Western Europe	37,532	34,755	45,791	41,450	40,136	35,575	54,876	44,995	+22%	178,335	156,775	+14%
of which Germany	14,635	12,719	19,574	16,005	18,362	15,285	25,014	18,184	+38%	77,585	62,193	+25%
Eastern Europe	4,672	2,721	5,706	4,002	5,494	4,017	6,774	5,664	+20%	22,646	16,404	+38%
NAFTA	3,921	2,961	6,100	3,448	6,367	3,559	5,922	3,348	+77%	22,310	13,316	+68%
of which USA	3,061	2,416	4,755	2,736	5,578	2,834	4,633	2,496	+86%	18,027	10,482	+72%
Latin America (excl. Mexico)	2,674	2,745	3,112	3,196	3,613	2,987	4,260	3,600	+18%	13,659	12,528	+9%
Asia	3,061	1,176	4,985	4,866	5,381	5,522	4,208	4,826	-13%	17,635	16,390	+8%
of which China	2,040	261	3,944	3,359	4,380	4,498	3,150	4,033	-22%	13,514	12,151	+11%
Rest of World	2,158	2,297	2,295	2,431	2,527	2,067	2,628	2,016	+30%	9,608	8,811	+9%

Mercedes-Benz Vans Retail Sales and Market Shares

	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Financial Year		
	2011	2010	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Retail sales (in units)	53,141	44,396	66,778	55,694	64,011	54,431	74,922	62,331	+20%	258,852	216,852	+19%
Western Europe	36,931	33,386	45,442	40,554	41,730	37,353	52,144	42,684	+22%	176,247	153,977	+14%
of which Germany	14,635	12,719	19,574	16,005	18,362	15,285	25,014	18,184	+38%	77,585	62,193	+25%
Eastern Europe	4,167	2,767	5,471	3,814	5,196	4,084	6,920	5,650	+22%	21,754	16,315	+33%
NAFTA	3,384	2,015	5,663	2,609	6,286	3,280	5,470	3,919	+40%	20,803	11,823	+76%
of which USA	2,649	1,564	4,446	2,044	5,357	2,538	4,125	2,933	+41%	16,577	9,079	+83%
Latin America (excl. Mexico)	2,721	2,999	3,108	3,091	3,230	3,050	3,856	3,468	+11%	12,915	12,608	+2%
Asia	3,716	1,134	4,812	3,415	4,877	4,557	4,142	4,273	-3%	17,547	13,379	+31%
of which China	2,801	270	3,660	2,028	3,447	3,533	3,001	3,349	-10%	12,909	9,180	+41%
Rest of World	2,222	2,095	2,282	2,211	2,692	2,107	2,390	2,337	+2%	9,586	8,750	+10%
Market shares* (in percent)												
Western Europe midsize/large	17.1	17.7	16.8	17.4	18.9	18.3	18.8	17.8	+1.0 pts.	18.0	17.8	+0.2 pts.
Germany midsize/large	27.2	24.5	26.8	25.8	27.4	27.0	30.0	26.3	+3.7 pts.	28.1	26.1	+2.0 pts.

* Based on estimates in certain markets.

Daimler Buses Overview

	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Financial Year		
	2011	2010	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Unit sales* (units)	7,747	8,396	10,561	10,830	9,202	9,074	12,231	10,818	+13%	39,741	39,118	+2%
Production (units)	8,145	8,844	10,631	10,757	10,805	10,537	10,810	9,267	+17%	40,391	39,405	+3%
Revenue (millions of EUR)	831	1,011	1,166	1,205	1,041	1,007	1,380	1,335	+3%	4,418	4,558	-3%
EBIT (millions of EUR)	-33	41	61	79	25	11	109	84	+30%	162	215	-25%
Return on sales (%)	-4.0%	4.1%	5.2%	6.6%	2.4%	1.1%	7.9%	6.3%	.	3.7%	4.7%	.

* Due to the sales structure, retail sales correspond with wholesales.

Daimler Buses Unit Sales and Market Shares

	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Financial Year		
	2011	2010	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
Wholesales* (in units)	7,747	8,396	10,561	10,830	9,202	9,074	12,231	10,818	+13%	39,741	39,118	+2%
Western Europe	619	1,072	1,348	1,724	1,531	1,638	2,445	2,734	-11%	5,943	7,168	-17%
of which Germany	226	418	472	481	532	645	984	1,091	-10%	2,214	2,635	-16%
Eastern Europe	324	166	593	367	297	307	369	422	-13%	1,583	1,262	+25%
NAFTA	632	485	1,030	1,133	988	1,131	1,392	1,129	+23%	4,042	3,878	+4%
of which USA	69	161	129	140	146	79	178	197	-10%	522	577	-10%
Latin America (excl. Mexico)	5,569	5,842	6,943	6,779	5,576	5,355	6,960	5,239	+33%	25,048	23,215	+8%
Asia	312	150	292	313	406	367	657	632	+4%	1,667	1,462	+14%
Rest of World	291	681	355	514	404	276	408	662	-38%	1,458	2,133	-32%
Market shares** (in percent)												
Western Europe heavy	31.3	27.0	26.6	32.4	24.9	29.1	26.6	32.0	-5.4 pts.	27.0	29.6	-2.6 pts.
Germany heavy	50.8	56.4	48.7	59.3	49.4	57.3	47.3	51.4	-4.1 pts.	50.0	55.5	-5.5 pts.
Brazil heavy***	39.2	44.2	45.4	49.0	44.8	51.8	42.3	53.0	-10.7 pts.	43.1	50.5	-7.4 pts.

* Due to the sales structure, retail sales correspond with wholesales.

** Based on estimates in certain markets.

*** Market shares in Brazil adjusted due to methodic change.

Daimler Financial Services Overview

(in millions of EUR)	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Financial Year		
	2011	2010	2011	2010	2011	2010	2011	2010	Change	2011	2010	Change
New business	6,906	6,203	8,387	7,851	8,601	7,283	9,627	7,930	+21%	33,521	29,267	+15%
Contract volume (end of period)	61,702	59,863	63,120	63,771	65,767	61,144	71,730	63,725	+13%	71,730	63,725	+13%
Revenue	3,034	3,061	2,907	3,322	3,006	3,258	3,133	3,147	-0%	12,080	12,788	-6%
EBIT	321	119	340	171	337	317	314	224	+40%	1,312	831	+58%